

Realizing the promise  
in small companies for decades



**HAMILTON  
ROBINSON  
CAPITAL  
PARTNERS**

Hamilton Robinson Capital Partners is a private equity firm founded in 1984 to invest directly in small, privately held manufacturing, distribution and service businesses. Over the course of the last 25 years, Hamilton Robinson has maintained its singular focus on this dynamic market to become a leading resource for equity capital and growth strategies for small businesses.

## INVESTMENT CRITERIA

<b>COMPANY SIZE</b>	Revenues of \$25 – \$200 million EBITDA of at least \$3 million
<b>FOCUS AREAS</b>	<b>Manufacturing</b> Process Equipment and Machinery Highly Engineered Products Specialized Materials and Chemicals Industrial Components and Instruments Environmental and Pollution Control Products Specialty Packaging Filtration and Fluid Control  <b>Business Services</b> Value Added Distribution Outsourced Commercial Services Testing and Measurement Services Technical and Engineering Services Environmental and Infrastructure Services
<b>INVESTMENT SIZE</b>	\$5 - \$50 million of equity capital
<b>INVESTMENT TYPES</b>	Management Buyouts Ownership Transition of Family Businesses Recapitalization or Full Sale ESOP Transition Corporate Divestiture or Recapitalization Growth Capital Joint Ventures
<b>COMPANY ATTRIBUTES</b>	Committed Management Team Branded Product or Service International Scope Niche Market Leaders

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For further information on our firm and investment interests, please visit our website or contact us directly:

**Hamilton Robinson  
Capital Partners**





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HAMILTON ROBINSON CAPITAL PARTNERS - SELECTED INVESTMENTS

*Engineered Products and Systems*

<p><b>W-Technology Inc.</b></p>  <p>Specialty connectors and MWD/LWD components for the oil and gas industries</p>	<p><b>Custom Engineered Wheels</b></p>  <p>Custom engineered, non-pneumatic wheels</p>	<p><b>MEGTEC Systems</b></p>  <p>Industrial and environmental control systems</p>	<p><b>Davis-Standard Corp.</b></p>  <p>Plastic extrusion, coating and laminating equipment</p>
<p><b>Magnatech International</b></p>  <p>Braiding and winding equipment for reinforced hose</p>	<p><b>The Fitzpatrick Company</b></p>  <p>Engineered particle process equipment</p>	<p><b>Black Clawson Converting Machinery</b></p>  <p>Capital equipment for the converting and extrusion film industries</p>	<p><b>Petresco International</b></p>  <p>Process equipment for the oil and gas industries</p>
<p><b>Dexter Magnetic Technologies</b></p>  <p>Design and fabrication of magnetic systems</p>	<p><b>Applied Process Solutions</b></p>  <p>Process, treating and production equipment for the oil and gas industries</p>	<p><b>Maloney Industries</b></p>  <p>Field equipment for the oil and gas industries</p>	<p><b>AGCO Corporation</b></p>  <p>Agricultural equipment</p>

*Specialty Business Services*

<p><b>GranQuartz Holdings</b></p>  <p>Distributor of stone cutting and polishing tools</p>	<p><b>All Island Media</b></p>  <p>Long Island's leading local marketing services provider</p>	<p><b>Republic Realty Mortgage Corp.</b></p>  <p>Commercial mortgage bank</p>	<p><b>Maginnis &amp; Associates</b></p>  <p>Specialty insurance broker</p>
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Hamilton Robinson Capital Partners is an active investor in branded worldwide leaders in niche industrial and service markets, with over \$1 billion of successful acquisitions completed over 25 years.

We welcome investment ideas and proposals from intermediaries, managers and business owners alike.